



# Q3 2023 RESULTS

## FINANCIALS



**+6.8%**  
**RevPAR**  
VERSUS Q3 2022



**\$834M**  
**Adj. EBITDA<sup>1</sup>**  
+14% VERSUS Q3 2022



**\$1.67**  
**Diluted Adj. EPS<sup>2</sup>**  
+27% VERSUS Q3 2022

## DEVELOPMENT



**Openings**  
**15,700**  
**Rooms**



**Approvals**  
**35,500**  
**Rooms**



**Pipeline**  
**457,300**  
**Rooms**

## HIGHLIGHTS

**Named the top hospitality employer in Europe and Asia by Great Place to Work**



**TEMPO**  
by Hilton™

**Opened the first-ever Tempo by Hilton, a lifestyle hotel designed with wellbeing in mind**

**Opened the first-ever Spark by Hilton, the fastest launch-to-open brand in Hilton history**



<sup>1</sup> Reported net income was \$379 million.

<sup>2</sup> Diluted earnings per share, without adjustments, was \$1.44.

Information as of or for the quarter ended September 30, 2023 with comparisons to prior year period, unless where otherwise noted. For full financial data, and non-GAAP reconciliations and cautionary language regarding forward-looking statements, please see our Q3 2023 earnings press release which is available at [ir.hilton.com](https://ir.hilton.com).